

**Bill Brown Sales**  
50+ Years of Dedicated Service



**BBS Factory Facts**

**A.L.P.**

**A.L.P.** is a leading global supplier of lighting components, offering a diverse line of products for lighting OEMs and the aftermarket. From LED to legacy applications, A.L.P. offers the industry's most comprehensive line of lenses, vapor-proof enclosures, unwired fixture bodies, louvers, reflectors and extruded sheet products. A.L.P. Brands include Steel Craft, LexaLite®, Reflek® and Vantex™. [www.alpadvantage.com](http://www.alpadvantage.com)



**Adam Metal Products**

**Adam Metal Products** Company designs and produces high quality fluorescent lighting fixture housings, with emphasis on energy-saving residential and commercial products. Its product line has evolved from canopies and a very small line of fluorescent light fixture housings to include a complete line of under-cabinet fixtures utilizing T-5, T-8, T-12 and T-2 lamping. Decorative and standard bathroom/corridor lights, as well as display strips, round out the majority of Adam's product line. Other capabilities include: Roll Forming, CNC Turret Punching, Press Braking, Riveting and Spot Welding, Tool and Die Design, Lighting Design, Light Assembly and Linear Lighting Production. [www.adammetal.com](http://www.adammetal.com)



**Genesis Plastics Technologies** is a custom thermoformer of lighting reflectors. Using proprietary high-performance materials and superior tooling technologies, Genesis can mold highly reflective, lightweight, one-piece reflectors that outperform traditional methods and materials. The inexpensive, drop-in reflectors dramatically reduce fixture assembly time and boast reflectivity of 90-97%. [www.genesisplastech.com](http://www.genesisplastech.com)

**INTEMATIX**

**Intematix** products enable attractive lighting system designs, vivid color quality, and superior consistency, uniformity, and reliability. Our customized and patented phosphors, phosphor components and modules provide lighting solutions for general, commercial, and specialty lighting markets and more. Combine product and integration expertise to accelerate time-to-market and reduce system costs. [www.intematix.com](http://www.intematix.com)

**INVENTRONICS**  
DRIVING THE LIGHTING REVOLUTION

**Inventronics** is an innovative designer and manufacturer of LED drivers. Driven by an ongoing commitment to innovation and fueled by an array of patented technologies, Inventronics has demonstrated a track record of performance, service and quality. Its broad and growing product line includes constant voltage, constant current and multi-channel drivers from 25W to 300W. These versatile, high-performance solutions are well suited to indoor, outdoor and industrial applications ranging from LED panel lights to high bay and street and area lighting. All products are UL recognized and comply with worldwide safety and EMC requirements. [www.inventronics-co.com](http://www.inventronics-co.com)



**IR-TEC** has been specializing in sensor and control solutions for lighting and HVAC since 1982. The company offers a wide variety of occupancy and daylight sensors for OEM lighting fixture integration, standalone lighting controls, and building management systems integration through the use of Passive Infrared and High-Frequency Doppler technologies. [www.irtec.com](http://www.irtec.com)

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## BBS Factory Facts



**LTL** (Leading Testing Laboratories) is a NVLAP accredited provider of testing and certification services to support the compliance, quality and standardization requirements of lighting fixture manufacturers. LTL is equipped with state-of-the-art facilities to manage all Certifications, Accreditations and Regulatory Approvals. Certification services include UL, Energy Star and DLC. Testing services include photometric testing, reliability and safety testing, electrical and thermal testing. LTL can issue test reports on lumen maintenance, optical efficiency, thermal imaging analysis, as well as LM-79, LM-82 and TM-21. [www.ltlqa.com](http://www.ltlqa.com)



**Lynk Labs Inc.** is an industry leading OEM supplier and partner for Patented low voltage and high voltage AC-LED technology. Lynk manufactures and supplies AC LED components including assemblies, COBs, AC LED drivers and system solutions. AC LED technology delivers cost advantages and better lighting infrastructure compatibility for many LED lighting systems. [www.lynkylabs.com](http://www.lynkylabs.com)



conductors to multiple conductors, as well as numerous insulation types and specialty projects. Prototyping and reverse engineering, and complete documentation services are offered. [www.roytecind.com](http://www.roytecind.com)

**Roytec Industries** manufactures custom electrical wire harnesses and electrical assemblies in highly automated plants in the US and Mexico. Its skilled, efficient workforce provides quality, turnkey solutions for OEMs, economically fulfilled from centrally located warehousing and distribution facilities. Roytec has more than 20 years of experience in cutting and stripping a wide variety of wires, ranging from awg 32 wire to 535 MCM cable, from single



to be compatible and customizable, to meet every customer requirement. [www.triparinc.com](http://www.triparinc.com)

**Tripair® Inc** has been the lighting industry's metal stamping specialist since 1949. Tripair focuses on manufacturing metal components for recessed downlighting using more than 100 presses, 1600 dies, CNC laser and multiple fabrication machines. Its diverse line of architectural, commercial and residential components includes I.C.Boxes, plaster frames, junction boxes, bar hangers, housings and trims, as well as light fixture and lamp parts and wall plates. All of Tripair's components are designed



Liteguards are used in industrial and commercial locations where fluorescent light fixtures are subject to forceful contact. Construction is of tempered steel wire, resistance welded in a rectangular or square pattern. They are finished in powder coated epoxy and polyester, chrome or white. Coating is moisture and weather resistant. Custom colors and finishes also are available. [www.wiremaidusa.com](http://www.wiremaidusa.com)

Since 1950, **Wiremaid Products** has been the leading manufacturer of fabricated wire guards for industrial fluorescent fixtures, fans and equipment. Wiremaid's line of Liteguards™ efficiently protects emergency lights, exit lights, clocks, controls, fluorescent strips, reflector guards, etc.